



Melissa Deverell (left) and Becky Smith, owners

## Cambridge’s go-to pool and hot tub store for 50 years

Celebrating 50 years as Cambridge’s go to pool and hot tub store, Cambridge Pools LeisureScapes features an extensive stock of supplies and accessories and its skilled service department provides pool maintenance, openings, closings, repairs, renovations and plumbing.

Formerly Cambridge Pool Supplies, the company was established in 1973 and purchased by Bill and Anne Grayston in 2000. Their daughters, Becky Smith and Melissa Deverell, bought it from them five years ago. The owners and their staff are passionate about educating clients so that they can fully enjoy their backyard oasis whether it’s a pool, spa or both.

“We enjoy getting to see our clients year after year and getting to know them and their families,” Becky says.

“We pride ourselves on our customer service and the professional relationships we build with each client. Whether it is a water test, troubleshooting, parts and chemistry, we sell only what is needed and make the most economical recommendations for each client.”

While the company installs a few new pools each season, it specializes in restorations in addition to other professional services that pool and spa owners require.

“The lifespan of an inground liner is approximately 12 to 15 years with proper water chemistry,” advises Melissa.

Cambridge Pools LeisureScapes has everything that’s needed for a DIY inground steel-walled pool installation. Steel pools have opened pool ownership to the masses with their affordable cost.

A wide range of shapes and sizes can be explored using the “Design my own pool kit” online tool. The process includes expert advice and many options for creating the client’s dream pool.

Creating a backyard oasis could mean adding a hot tub. Choose from a large selection of industry leading hot tubs and spas and get ready for the healing relief from warm-water jets and a relaxing soak.

Whether buying a pool, spa, accessories or requiring repairs and maintenance, customers can feel confident that they’re dealing with an award-winning company.

The legacy of Cambridge Pools LeisureScapes includes a string of Cambridge Times Readers’ Choice Awards over the years. Becky and Melissa each won a Chamber of Commerce WOW Award in 2020 and 2019 respectively in recognition of “exceptional achievements in the local business community”. In 2018 and 2019, the siblings took pride in earning the “Spirit of Excellence” award from IPG for innovation and motivation, and more recently the business was honoured with a platinum award for “Dealer of Excellence” from HPI, a pool cover supplier.

The sisters are part of the evolution of the industry that has seen more women enter what was formerly a male-dominated profession, Melissa notes.

The product has also evolved over the years.

“The pool industry has evolved to be more environmentally aware, introducing water care systems like UV, Ozone and ionizer sanitizers, more energy efficient pool equipment and trying to get away from harsher chemicals,” explains Becky.

Cambridge Pools LeisureScapes believes in supporting the community that supports them. They consistently sponsor sports teams, Cambridge Humane Society and the Chamber of Commerce.

“We look forward to building more community relationships, and to continuing to give back to those who in turn support our local small businesses,” says Melissa.

Becky, Melissa and the staff at Cambridge Pools LeisureScapes are ready to help Cambridge residents enjoy their outdoor spaces.

“We work hard, so you can play!”

Visit during their customer appreciation celebration Saturday, Aug. 12 for some family fun, specials and refreshments.



**Cambridge Pools LeisureScapes**  
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